



## Bay Colony Partners

Essentials for the Life of your company



### 401(k) Retirement Planning Practice

#### About Bay Colony Partners

Bay Colony Partners provides unsurpassed expertise in human resources and benefits consulting; our founding directors offer a collective 50 years of experience. We help each client design and implement powerful policies and plans in the areas of human resources and employee benefits.

Our four core practice areas are:

- 401(k) Products and Services
- Executive Benefits
- Human Resources
- Group Benefits & Healthcare.

BCP is headquartered in Woburn, Massachusetts.

#### Corporate Headquarters

400 West Cummings Park  
Suite 1150  
Woburn MA 01801

**Phone:** 781.722.0005

**Fax:** 781.722.0028

[www.baycolonypartners.com](http://www.baycolonypartners.com)

#### Answer all of your retirement plan goals with "401Connect"

As a retirement plan sponsor, your company has the responsibility to act prudently as the fiduciary. You need unfailing security and confidence under ERISA regulations as you design the plan, and select and monitor plan investments.

As a corporation, you look to choose a plan that meets your needs and provides value. Your employees desire a competitive plan and seek to leverage as much value as possible for their own security. "401Connect" unites and fulfills these goals.

Not only do we focus on the job of managing your 401(k) plan (so your staff can focus on your business), we show your employees how to realize the full potential of their retirement account. Look to us for:

401(k)	P.R.O.P.	Fiduciary management
Pension / Profit sharing	Vendor search and selection	Investment monitoring
Acu-Plan	Participant communication and education	
Cost-Track		

#### Strategies for confidence and value

We use our **Acu-Plan and Cost-Track programs** to evaluate your current program. They serve as tools in the ongoing management and review of a plan, as well. The processes are designed to give us a thorough understanding of the client's needs and objectives.

We then take a consultative approach to our design work. This means that you the client will get a program that meets your needs specifically, not an "off the shelf" solution. The execution and documentation of the processes alone will go a long way to help a fiduciary limit their liability.

#### Designing options; leveraging our independence

The vendors work for us. We work for you. And this autonomy gives us the opportunity to be your advocate for value as we customize the plan the best meets your needs.

#### Implementing the plan with P.R.O.P

Through our **Proactive Reach-Out Program (P.R.O.P)** we:

- provide employees at all levels with a thorough understanding of their 401(k) plan
- one-on-one assistance to address the allocation of their funds and other financial planning
- assess your vendor(s) against the competition every year, which provides real dividends to the plan.

**Call us now at 781.722.0005 to discuss how our services can benefit your company.**